## BALANCE SHEET <br> As at Mar. 31st, 2010

|  | Unit. VND |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets | Code | Note | Mar. 31st, 2010 | Jan. 1st, 2010 |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 376.508.148.926 | 302.194.365.863 |
| I. Cash and cash equivalents | 110 |  | 42.915.971.639 | 26.678.762.306 |
| 1. Cash | 111 | V. 01 | 39.899.209.078 | 1.656.352.523 |
| 2. Cash equivalents | 112 |  | 3.016.762.561 | 25.022.409.783 |
| II. Short-term financial investments | 120 | V. 02 | 43.468.817.576 | 13.390.357.755 |
| 1. Short-term investments | 121 |  | 43.468.817.576 | 13.390.357.755 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 183.864.663.732 | 186.287.740.393 |
| 1. Trade accounts receivables | 131 |  | 165.852.768.163 | 171.139.370.534 |
| 2. Advances to suppliers | 132 |  | 17.789.052.826 | 14.927.561.381 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 222.842 .743 | 220.808 .478 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 42.672.277.246 | 31.524.466.672 |
| 1. Inventories | 141 | V. 04 | 42.672.277.246 | 31.524.466.672 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 63.586.418.733 | 44.313.038.737 |
| 1. Short-term prepaid expenses | 151 |  |  |  |
| 2. VAT deductible | 152 |  |  |  |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 63.586.418.733 | 44.313.038.737 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 73.944.765.209 | 68.157.097.631 |
| I. Long-term receivables | 210 |  | 39.186.659.050 | 39.186.659.050 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  | 39.186.659.050 | 39.186.659.050 |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 16.051.027.249 | 16.862.098.149 |
| 1. Tangible fixed assets | 221 | V. 08 | 9.572.477.249 | 10.383.548.149 |
| - Historical cost | 222 |  | 15.015.402.276 | 15.480.490.745 |
| - Accumulated depreciation | 223 |  | (5.442.925.027) | (5.096.942.596) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 6.478 .550 .000 | 6.478 .550 .000 |
| - Historical cost | 228 |  | 6.478.550.000 | 6.478.550.000 |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V. 11 |  |  |
| III. Property investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 7.090.000.000 | 5.050.000.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 2.000 .000 .000 | 2.000 .000 .000 |
| 3. Other long-term investments | 258 | V. 13 | 5.090.000.000 | 3.050.000.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 11.617.078.910 | 7.058.340.432 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 5.617.078.910 | 6.058.340.432 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 263 |  | 6.000.000.000 | 1.000.000.000 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 450.452.914.135 | 370.351.463.494 |


| Assets | Code | Note | Mar. 31st, 2010 | Jan. 1st, 2010 |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Mar. 31st, 2010 | Jan. 1st, 2010 |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+330$ ) | 300 |  | 235.258.906.838 | 234.031.675.186 |
| I. Short-term liabilities | 310 |  | 235.253.725.171 | 234.026.493.519 |
| 1. Short-term borrowing and debts | 311 | V.15 | 96.918.171.278 | 94.017.456.359 |
| 2. Trade accounts payable | 312 |  | 67.515.170.928 | 72.437.952.971 |
| 3. Advances from customers | 313 |  | 20.129.087.410 | 4.453.707.218 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 18.017.478.696 | 17.598.407.035 |
| 5. Payable to employees | 315 |  | 1.154.005.276 | 783.813 .862 |
| 6. Payable expenses | 316 | V. 17 | 13.074.415.011 | 14.923.748.746 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 18.445.396.572 | 29.811.407.328 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 5.181.667 | 5.181.667 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 5.181 .667 | 5.181.667 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 215.194.007.297 | 136.319.788.308 |
| I. Capital sources and funds | 410 | V. 22 | 209.446.412.670 | 130.727.446.234 |
| 1. Paid-in capital | 411 |  | 110.790.910.000 | 80.000.000.000 |
| 2. Capital surplus | 412 |  | 56.202.451.488 | 27.207.000.000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 6.215.871.163 | 6.215.871.163 |
| 8. Financial reserve fund | 418 |  |  |  |
| 9. Other fund belong to owner's equity | 419 |  | 3.107.935.582 | 3.107.935.582 |
| 10. Retained profit | 420 |  | 33.129.244.437 | 14.196.639.489 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 5.747.594.627 | 5.592.342.074 |
| 1. Bonus and welfare fund | 431 |  | 5.747.594.627 | 5.592.342.074 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 450.452.914.135 | 370.351.463.494 |

## INCOME STATEMENT

Quarter 1/2010

| Items | Code | Note | Quarter 1 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 |
| 1. Sales | 1 | VI. 25 | 42.645.024.770 | 35.041.315.944 |
| 2. Deductions | 2 |  |  | 1.121.125.714 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2 )}$ | 10 |  | 42.645.024.770 | 33.920.190.230 |
| 4. Cost of goods sold | 11 | VI. 27 | 31.647.697.285 | 26.218.546.236 |
| 5. Gross profit ( $\mathbf{2 0}=\mathbf{1 0 - 1 1 )}$ | 20 |  | 10.997.327.485 | 7.701.643.994 |
| 6. Financial income | 21 | VI. 26 | 18.933.248.725 | 1.199.525.308 |
| 7. Financial expenses | 22 | VI. 28 | 3.201.664.311 | 1.569.971.371 |
| - Include: Interest expenses | 23 |  | 3.156.985.776 | 1.569.971.371 |
| 8. Selling expenses | 24 |  |  |  |
| 9. General \& administrative expenses | 25 |  | 4.068.509.942 | 1.800.627.164 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2}) \mathbf{- ( 2 4 + 2 5 )}\}$ | 30 |  | 22.660.401.957 | 5.530.570.767 |
| 11. Other income | 31 |  | 173.009.091 | 437.503 |
| 12. Other expenses | 32 |  | 107.737.782 |  |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 65.271.309 | 437.503 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 22.725.673.266 | 5.531.008.270 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 3.389.418.317 | 882.265.872 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 19.336.254.950 | 4.648.742.398 |
| 18. EPS (VND/share) | 70 |  | 2.377 | 581 |

## CASH FLOWS STATEMENT

Quarter 1/ 2010 (Direct method)

Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1/ 2010 | Quarter 1/ 2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 74.018.239.445 | 47.298.037.385 |
| 2. Cash paid for supplier | 2 |  | (49.389.580.229) | (30.852.267.622) |
| 3. Cash paid for employee | 3 |  | (2.054.673.302) | (1.102.382.981) |
| 4. Cash paid for interest | 4 |  | (2.688.738.164) | (1.488.497.942) |
| 5. Cash paid for corporate income tax | 5 |  | (618.104.550) | (1.448.093.784) |
| 6. Other receivables | 6 |  | 23.604.384.459 | 4.205.098.135 |
| 7. Other payables | 7 |  | (84.044.494.652) | (16.818.107.949) |
| Net cash provided by (used in) operating activities | 20 |  | (41.172.966.993) | (206.214.758) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (14.000.000) | (29.218.436) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (138.631.352.606) | (1.269.216.000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 136.503.576.180 | 12.721.864.511 |
| 5. Cash paid for joining capital in other companies | 25 |  | (2.040.000.000) | (292.263.283) |
| 6. Withdrawal of capital in other companies | 26 |  |  | 6.200 .000 .000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 9.456.602.492 | 669.669 .212 |
| Net cash used in investing activities | 30 |  | 5.274.826.066 | 18.000.836.004 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 | 59.786.361.488 |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 59.318.651.915 | 24.766.533.713 |
| 4. Cash paid to principal debt | 34 |  | (66.930.863.143) | (39.725.787.818) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 | (38.800.000) | (192.000.000) |
| Net cash (used in) provided by financing activities | 40 |  | 52.135.350.260 | (15.151.254.105) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 16.237.209.333 | 2.643.367.141 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 26.678.762.306 | 2.090.778.840 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 42.915.971.639 | 4.743.145.981 |

